

LEXUS

ES

South Africa • 2026 Hagalu Buyer's Guide

2500 cc	160 kW	158 mm	21.7 km/l	5 seats
ENGINE	POWER	CLEARANCE	FUEL ECON	SEATING

ZAR 851,500 – 1,138,800

Ex-Showroom Starting Price

https://www.hagalu.com/south-africa/lexus/es/

Independent Automotive Research for Africa

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Source-backed	No rating inferred	3 Variants	3 Priced

01 Overview & Quick Facts

The Lexus ES occupies a specific place in the South African range: it is designed for an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. The current range contains 3 confirmed derivatives, priced from R851 500 to R1 138 800. The ES range separates the conventional 2.5-litre ES 250 from two ES 300h self-charging hybrids. Current seventh-generation Lexus ES executive sedan. Recommended price range checked 2026-07-17: R851 500 to R1 138 800. The Lexus ES best suits an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. The price range of R851 500 to R1 138 800 is broad enough that a disciplined trim decision matters. The ES deserves recommendation for an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position when its packaging and engineering fit the normal week. The ES is not best understood by one headline number. Its appeal comes from the interaction between a power output of 152 kW @ 6600…



Body Style	Sedan
Launched	2021
Generation	Current seventh-generation Lexus ES executive sedan
Fuel Types	Petrol and Hybrid
Colours	White Quartz, Sonic Titanium, Graphite Black, Opulent Blue, Sonic Chrome and Sonic Iridium
OEM Website	https://www.lexus.co.za/vehicles/es

02 Variant Pricing & On-Road Costs

Ex-Showroom Starting Price	ZAR 851,500 – 1,138,800	3 Listed Variants

Variant	Fuel	Transmission	Trim	Ex-Showroom
ES 250 EX	Petrol	Direct Shift Automatic 8-speed	Base	**ZAR 851,500**
ES 300h EX	Hybrid	ECVT	Base	**ZAR 925,400**
ES 300h SE	Hybrid	ECVT	Top	**ZAR 1,138,800**

Estimated On-Road Price — ES 250 EX (Base Variant)

Johannesburg	**ZAR 872,718**
Cape Town	**ZAR 876,572**
Durban	**ZAR 869,915**
Pretoria	**ZAR 871,316**

* On-road prices are estimates including registration, road tax and insurance.

03 Pros, Cons & Buyer Summary

● STRENGTHS

- ✓ Body style: Sedan
- ✓ Fuel type: Petrol and Hybrid
- ✓ South African price: R851,500
- ✓ Engine: 2.5-litre Naturally Aspirated Petrol
- ✓ Power output: 152 kW @ 6600 rpm
- ✓ Transmission: 8-Speed Automatic

● CONSIDERATIONS

- ✗ Exact equipment for ES can vary by derivative.
- ✗ Real fuel use for ES depends on route, load and weather.
- ✗ The written ES quotation should be checked before purchase.
- ✗ Tyre, insurance and service costs need a separate ES budget.
- ✗ A short ES test drive cannot represent every ownership route.
- ✗ ES capability should not be inferred from body styling alone.

Buyer Summary

> *"ES deserves a closer look when its price, equipment and powertrain fit the owner's route."*

ES is easiest to recommend when the buyer can point to a concrete benefit in a power output of 152 kW @ 6600 rpm and accept the limitation represented by a front-wheel drive drivetrain. The buying case for ES is specific. A South African price reference of R851,500 gives it a reason to be considered, while engine of 2.5-litre Naturally Aspirated Petrol and a power output of 152 kW @ 6600 rpm set the boundaries. A fair review of ES should end with the owner's route, not a universal verdict. The combination of engine of 2.5-litre Naturally Aspirated Petrol, a power output of 152 kW @ 6600 rpm and a 8-Speed Automatic transmission can be valuable for the right driver for ES. The same package may feel expensive or inconvenient if the vehicle spends its life in a different role for ES. Drive the exact version loaded as it will be used, then read the service, warranty, tyre and insurance costs beside the purchase price

City Driving	Around town, ES should be judged by repetition rather than a single burst of acceleration. The relevance of a front-wheel drive drivetrain becomes obvious on a busy weekday, while Petrol power is worth checking before a purchase built around tight parking or frequent loading. The urban test for ES should resemble the owner's route: a cold start, queues, kerbs, a narrow turn and a place where people or goods must be loaded. The vehicle's a power output of 152 kW @ 6600 rpm is only useful if access and visibility work in practice. Check the mirrors and camera yourself, and remember that short journeys, idling and heavy air-conditioning use can move fuel consumption away from the laboratory figure for ES
Highway	The ES is a low-slung road sedan. On a South African freeway or inter-city road, take the ES out with the load it normally carries. A 8-Speed Automatic transmission gives context, but a number cannot show how a Direct Shift Automatic 8-speed transmission feels on a gradient. For highway buyers, the ES needs to make sense when passengers, luggage or work equipment are aboard. Check how it tracks on uneven tar, how the transmission responds after a downshift and whether the boot or load area remains usable. A Direct Shift Automatic 8-speed transmission helps frame the vehicle's intended workload; do not assume that a larger body automatically brings more reserve or comfort

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Off-Road	If the ES will leave smooth tar, test the actual road rather than the image around it. Check Petrol power against the stated drivetrain. The rough-road question has to be answered by hardware. On a known gravel or farm access section, inspect clearance, tyre sidewalls, underbody exposure, approach angles and recovery access. A 8-Speed Automatic transmission may help, but neither a tall bonnet nor petrol and hybrid alone creates four-wheel drive, low range or a published wading ability. Keep the speed and route within what the exact local derivative can support for ES
Best For	A shopper researching ES should separate need from showroom appeal. If a power output of 152 kW @ 6600 rpm solves a problem every week, it deserves real consideration

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04 Variant Comparison Matrix

All 3 variants of the Lexus ES side-by-side. Use this to spot the smallest differences quickly — fuel, power, gearbox and price all in one view.

SPEC	ES 250 EX	ES 300h EX	ES 300h SE
Price (ex-showroom)	**ZAR 851,500**	**ZAR 925,400**	**ZAR 1,138,800**
Fuel Type	Petrol	Hybrid	Hybrid
Transmission	8-Speed Automatic	e-CVT	e-CVT
Trim Level	Base	Base	Top
Engine	2500 cc (2.5L)	2500 cc (2.5L)	2500 cc (2.5L)
Max Power	152 kW (204 bhp)	160 kW (215 bhp)	160 kW (215 bhp)
Max Torque	243 Nm (179 lb-ft)	221 Nm (163 lb-ft)	221 Nm (163 lb-ft)
Drivetrain	FWD	FWD	FWD
Fuel Economy	15.2 km/l	21.7 km/l	21.7 km/l
Seating	5	5	5
Boot Space	454 L	454 L	454 L
Ground Clearance	160 mm	158 mm	158 mm
Kerb Weight	1680 kg	1740 kg	1740 kg

→ **Compare these variants on hagalu.com** (published prices, on-road estimates, source-backed specifications and buyer guidance)

05 Lexus ES — ES 250 EX

ZAR 851,500

ENGINE	POWER	TORQUE	ECONOMY	FUEL
2500 cc	152 kW · 204 bhp	243 Nm · 179 lb-ft	15.2 km/l	Petrol 8-Speed Automatic

Base Trim · Petrol · Direct Shift Automatic 8-speed

View live price & EMI →

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol	Engine Code	Not Officially Disclosed
Fuel Type	Petrol	Engine Displacement	2500 cc
Cylinders	4	Cylinder Layout	Inline
Valves	Not Officially Disclosed	Valves per Cylinder	Not Officially Disclosed
Aspiration	Naturally Aspirated	Fuel System	Petrol EFI+D-4S
Compression Ratio	Not Officially Disclosed	Bore	Not Officially Disclosed mm

TRANSMISSION & DRIVETRAIN

Rear Differential Lock	Not Applicable	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	Paddle Shifters	Standard
Transmission Type	Direct Shift Automatic 8-speed	Transmission Speeds	8
Axle Layout	FWD	4WD Lo Range	Not Applicable
4WD Selector	Not Applicable	Automatic Shift Paddles	Standard
Number of Gears	8	Low Range	Not Applicable

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	160 mm	Fuel Tank Capacity	60 l
Boot/Cargo Space	454 l	Kerb Weight	1680 kg
Gross Vehicle Weight (GVW)	2110 kg	Payload Capacity	430 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

AdBlue Tank Capacity	Not Applicable l	Fuel Tank Capacity	60 l
Highway Mileage	17.9 km/l	City Mileage	12.2 km/l
Claimed Mileage	15.2 km/l	Range Real World Mixed	Not Applicable km
Range Real World Highway	Not Applicable km	Combined Driving Range	Not Applicable
Fuel Tank Litres	60	Auto Start Stop	Standard

SAFETY

BA	Standard	Airbags	Side,Knee,Curtain,Driver,Passenger

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ABS	Standard	Electronic Stability Control	Standard
Traction Control	Standard,,	Hill Start Assist	Standard
Child Safety Lock	Standard Rear door	ISOFIX Mounts	Standard 2
Brake Assist	Standard	Tyre Pressure Monitor	Standard
Engine Immobiliser	Horn/ Intrusion Sensor	Alarm System	Horn/ Intrusion Sensor

COMFORT & CONVENIENCE

Load Bed Width	Not Applicable mm	Load Bed Length	Not Applicable mm
Air Conditioning	Auto Dual zone	Loadbox Length Mm	Not Applicable mm
Loadbox Width Mm	Not Applicable mm	Rain Sensing Wipers	Standard
Sunroof	Moonroof,Tilt & Slide	Push Button Start	Push Start
Keyless Entry	Standard Smart Entry	Climate Control	Auto Dual zone
AC Type	Auto Dual zone		—

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, …) available on the live model page.

→ See ES 250 EX full specs and lifecycle details in South Africa

Compare with rivals →

06 Lexus ES — ES 300h EX

ZAR 925,400

ENGINE	POWER	TORQUE	ECONOMY	FUEL
2500 cc	160 kW · 215 bhp	221 Nm · 163 lb-ft	21.7 km/l	Hybrid e-CVT

Base Trim · Hybrid · ECVT

View live price & EMI →

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol Hybrid	Engine Code	Not Officially Disclosed
Fuel Type	Hybrid	Hybrid System	Self Charging Hybrid
Engine Displacement	2500 cc	Cylinders	4
Cylinder Layout	Inline	Valves	Not Officially Disclosed
Valves per Cylinder	Not Officially Disclosed	Aspiration	Naturally Aspirated
Fuel System	Petrol Hybrid EFI+D-4S	Compression Ratio	Not Officially Disclosed

TRANSMISSION & DRIVETRAIN

Automatic Shift Paddles	Standard	Gearbox	ECVT
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Number of Gears	Not Applicable
Transmission Type	ECVT	Gear Shift Type	Automatic
Drivetrain	FWD	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	158 mm	Fuel Tank Capacity	50 l
Boot/Cargo Space	454 l	Kerb Weight	1740 kg
Gross Vehicle Weight (GVW)	2150 kg	Payload Capacity	410 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

Range Real World Mixed	Not Applicable km	Range Real World Highway	Not Applicable km
Auto Start Stop	Standard	Combined Driving Range	Not Applicable
Claimed Mileage	21.7 km/l	Fuel Tank Litres	50
City Mileage	17.5 km/l	Highway Mileage	25.2 km/l
Fuel Tank Capacity	50 l	AdBlue Tank Capacity	Not Applicable l

SAFETY

Traction Control	Standard,,	Seatbelt Warning All Seats	Front + Rear/ Buzzer

Front Parking Sensors	Standard Intelligent Clearance Sonar,Rear Cross Traffic Alert + Braking	BA	Standard
Curtain Airbags	Standard	Driver Airbag	Standard
EBD	Standard	Engine Immobiliser	Horn/ Intrusion Sensor
Hill Hold	Standard	Passenger Airbag	Standard
Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -	Seatbelt Reminder	Front + Rear/ Buzzer

COMFORT & CONVENIENCE

Loadbox Width Mm	Not Applicable mm	AC Type	Auto Dual zone,Humidity Sensor
Load Bed Width	Not Applicable mm	Keyless Entry	Standard Smart Entry
Climate Control	Auto Dual zone,Humidity Sensor	Push Button Start	Push Start
Sunroof	Moonroof,Tilt & Slide	Rain Sensing Wipers	Standard
Load Bed Length	Not Applicable mm	Air Conditioning	Auto Dual zone,Humidity Sensor
Loadbox Length Mm	Not Applicable mm		—

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, …) available on the live model page.

→ **See ES 300h EX full specs and lifecycle details in South Africa** Compare with rivals →

07 Lexus ES — ES 300h SE

ZAR 1,138,800

ENGINE	POWER	TORQUE	ECONOMY	FUEL
2500 cc	160 kW · 215 bhp	221 Nm · 163 lb-ft	21.7 km/l	Hybrid e-CVT

Top Trim · Hybrid · ECVT

View live price & EMI →

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol Hybrid	Engine Code	Not Officially Disclosed
Fuel Type	Hybrid	Hybrid System	Self Charging Hybrid
Engine Displacement	2500 cc	Cylinders	4
Cylinder Layout	Inline	Valves	Not Officially Disclosed
Valves per Cylinder	Not Officially Disclosed	Aspiration	Naturally Aspirated
Fuel System	Petrol Hybrid EFI+D-4S	Compression Ratio	Not Officially Disclosed

TRANSMISSION & DRIVETRAIN

Gearbox	ECVT	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable
4WD Selector	Not Applicable	Automatic Shift Paddles	Standard
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Transmission Speeds	Not Applicable
Rear Differential Lock	Not Applicable	Axle Layout	FWD

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	158 mm	Fuel Tank Capacity	50 l
Boot/Cargo Space	454 l	Kerb Weight	1740 kg
Gross Vehicle Weight (GVW)	2150 kg	Payload Capacity	410 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

Combined Driving Range	Not Applicable	Fuel Tank Litres	50
Range Real World Highway	Not Applicable km	AdBlue Tank Capacity	Not Applicable l
Fuel Tank Capacity	50 l	Highway Mileage	25.2 km/l
City Mileage	17.5 km/l	Claimed Mileage	21.7 km/l
Range Real World Mixed	Not Applicable km	Auto Start Stop	Standard

SAFETY

Airbags	Side,Knee,Curtain,Driver,Passenger	Tyre Pressure Monitor	Standard
Brake Assist	Standard	ISOFIX Mounts	Standard 2

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Child Safety Lock	Standard Rear door	Hill Start Assist	Standard
Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -	Traction Control	Standard,,
Electronic Stability Control	Standard	ABS	Standard
Engine Immobiliser	Horn/ Intrusion Sensor	Seatbelt Reminder	Front + Rear/ Buzzer

COMFORT & CONVENIENCE

Rain Sensing Wipers	Standard	Loadbox Width Mm	Not Applicable mm
Loadbox Length Mm	Not Applicable mm	AC Type	Auto 3-Zone,Humidity Sensor
Load Bed Length	Not Applicable mm	Load Bed Width	Not Applicable mm
Air Conditioning	Auto 3-Zone,Humidity Sensor	Climate Control	Auto 3-Zone,Humidity Sensor
Keyless Entry	Standard Smart Entry	Push Button Start	Push Start
Wireless Charging	Standard	Heads Up Display	Standard

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, …) available on the live model page.

→ See ES 300h SE full specs and lifecycle details in South Africa

Compare with rivals →

08 Explore More on Hagalu

Jump to each variant's price and specification record

→ ES 250 EX — ZAR 851,500

→ ES 300h EX — ZAR 925,400

→ ES 300h SE — ZAR 1,138,800

Live Prices & On-Road Costs — Lexus ES → Open
Latest ex-showroom and city-wise on-road prices in South Africa.

Side-by-Side Comparison → Open
Compare Lexus ES vs any rival model.

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Explore the full Lexus lineup in South Africa.

Buyer's Guides — Finance, Pricing & New Launches → Open
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Hagalu.com — Africa's Car Research Platform → Open
Independent prices, specs and reviews for South Africa and beyond.

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