



LEXUS

ES

South Africa • 2026 Hagalu Buyer's Guide

2500 cc

ENGINE

160 kW

POWER

158 mm

CLEARANCE

21.7 km/l

FUEL ECON

5 seats

SEATING

ZAR 851,500 – 1,138,800

Ex-Showroom Starting Price

<https://www.hagalu.com/south-africa/lexus/es/>

Independent Automotive Research for Africa

LEXUS

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Source-backed	No rating inferred	3 Variants	3 Priced
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01 Overview & Quick Facts

The Lexus ES occupies a specific place in the South African range: it is designed for an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. The current range contains 3 confirmed derivatives, priced from R851 500 to R1 138 800. Those figures are recommended vehicle prices checked on 2026-07-17; finance interest, registration, insurance, paint, dealer accessories and optional plans can change the amount a buyer ultimately pays. The derivative list is ES 250 EX, ES 300h EX, ES 300h SE. Reading that list as a price ladder is more useful than treating every version as the same vehicle, because powertrain, drivetrain, seating, tyres and cabin equipment can alter both the weekly experience and the ownership budget. The ES range separates the conventional 2.5-litre ES 250 from two ES 300h self-charging hybrids. The petrol derivative uses an eight-speed automatic, while the hybrids use E-CVT and prioritise lower combined consumption. This engineering spread should define the shortlist before colour or monthly instalment. Buyers should identify the normal passenger count, annual distance, charging access...



Body Style	Sedan
Launched	2021
Generation	Current seventh-generation Lexus ES executive sedan
Fuel Types	Petrol and Hybrid
Colours	White Quartz, Sonic Titanium, Graphite Black, Opulent Blue, Sonic Chrome and Sonic Iridium
OEM Website	https://www.lexus.co.za/vehicles/es

02 Variant Pricing & On-Road Costs

Ex-Showroom Starting Price	ZAR 851,500 – 1,138,800	3 Listed Variants
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Variant	Fuel	Transmission	Trim	Ex-Showroom
ES 250 EX	Petrol	Direct Shift Automatic 8-speed	Base	ZAR 851,500
ES 300h EX	Hybrid	ECVT	Base	ZAR 925,400
ES 300h SE	Hybrid	ECVT	Top	ZAR 1,138,800

Estimated On-Road Price — ES 250 EX (Base Variant)

Johannesburg	ZAR 872,718
Cape Town	ZAR 876,572
Durban	ZAR 869,915
Pretoria	ZAR 871,316

* On-road prices are estimates including registration, road tax and insurance.

03 Pros, Cons & Buyer Summary

● STRENGTHS ✓ Current South African derivative and price coverage ✓ Clear powertrain and trim choices ✓ Detailed derivative specifications ✓ Buyer role is easy to define ✓ Strong safety and convenience coverage ✓ Useful city and highway ownership fit	● CONSIDERATIONS ✗ Upper grades materially increase finance cost ✗ Tyre and insurance costs vary by derivative ✗ Real energy use changes with route and load ✗ Optional equipment can obscure base price ✗ A short showroom route is not enough ✗ The flagship is not automatically best value
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Buyer Summary

"Choose the ES by required capability and total ownership cost, then select the trim."

The Lexus ES is convincing when the chosen derivative solves a defined ownership problem. Start with the correct body and powertrain, compare neighbouring grades at the same finance assumptions, and pay extra only for capability or equipment that will be used repeatedly. The price range of R851 500 to R1 138 800 is broad enough that a disciplined trim decision matters.

City Driving	In city use, Its long body needs deliberate parking, but the light controls, camera and assistance equipment make daily business travel calm. The hybrid grades are the natural fit for repeated urban traffic because low-speed electric assistance reduces engine activity. Parking dimensions, camera coverage, low-speed ride and transmission response should be tested on familiar roads. Heat, potholes, steep ramps and short trips can expose a poor derivative choice more quickly than a smooth demonstration route.
Highway	On South African highways, The ES earns its place on long routes through seat comfort, low cabin noise and stable cruising rather than overt sportiness. Buyers who carry clients or family should compare rear-seat comfort and audio specification as carefully as engine output. A useful test includes a merge, an overtake and rough tar at cruising speed with realistic passenger load. Seat support, wind noise, spare-wheel provision and range between fuel or charging stops deserve equal weight with peak output.
Off-Road	For gravel and rough-road use, The ES is a low-slung road sedan. It suits maintained gravel only at restrained speed, and its tyres, overhangs and 160 mm clearance should rule it out for recurring farm tracks or damaged access roads. Buyers should distinguish occasional maintained gravel from genuine off-road work. Tyre construction, sidewall depth, driven wheels, underbody exposure and recovery access are more meaningful than SUV styling or an adventurous trim name.
Best For	The Lexus ES best suits an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. It rewards a buyer who defines passenger, route, luggage, charging, towing and terrain needs before choosing a trim. It is less suitable when selected mainly for badge or styling without a realistic running-cost and space check.

04 Variant Comparison Matrix

All 3 variants of the Lexus ES side-by-side. Use this to spot the smallest differences quickly — fuel, power, gearbox and price all in one view.

SPEC	ES 250 EX	ES 300h EX	ES 300h SE
Price (ex-showroom)	ZAR 851,500	ZAR 925,400	ZAR 1,138,800
Fuel Type	Petrol	Hybrid	Hybrid
Transmission	8-Speed Automatic	e-CVT	e-CVT
Trim Level	Base	Base	Top
Engine	2500 cc (2.5L)	2500 cc (2.5L)	2500 cc (2.5L)
Max Power	152 kW (204 bhp)	160 kW (215 bhp)	160 kW (215 bhp)
Max Torque	243 Nm (179 lb-ft)	221 Nm (163 lb-ft)	221 Nm (163 lb-ft)
Drivetrain	FWD	FWD	FWD
Fuel Economy	15.2 km/l	21.7 km/l	21.7 km/l
Seating	5	5	5
Boot Space	454 L	454 L	454 L
Ground Clearance	160 mm	158 mm	158 mm
Kerb Weight	1680 kg	1740 kg	1740 kg

→ [Compare these variants on hagalu.com](#) (published prices, on-road estimates, source-backed specifications and buyer guidance)

05 Lexus ES — ES 250 EX

ZAR 851,500

ENGINE 2500 cc	POWER 152 kW · 204 bhp	TORQUE 243 Nm · 179 lb-ft	ECONOMY 15.2 km/l	FUEL Petrol 8-Speed Automatic
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Base Trim · Petrol · Direct Shift Automatic 8-speed

View live price & EMI →

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol	Engine Code	Not Officially Disclosed
Fuel Type	Petrol	Hybrid System	Not Applicable
Engine Displacement	2500 cc	Cylinders	4
Cylinder Layout	Inline	Valves	Not Officially Disclosed
Valves per Cylinder	Not Officially Disclosed	Aspiration	Naturally Aspirated
Fuel System	Petrol EFI+D-4S	Compression Ratio	Not Officially Disclosed

TRANSMISSION & DRIVETRAIN

Rear Differential Lock	Not Applicable	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	Paddle Shifters	Standard
Transmission Type	Direct Shift Automatic 8-speed	Transmission Speeds	8
Axle Layout	FWD	4WD Lo Range	Not Applicable
4WD Selector	Not Applicable	Automatic Shift Paddles	Standard
Number of Gears	8	Low Range	Not Applicable

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	160 mm	Fuel Tank Capacity	60 l
Boot/Cargo Space	454 l	Kerb Weight	1680 kg
Gross Vehicle Weight (GVW)	2110 kg	Payload Capacity	430 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

Charging Type	Not Applicable	AdBlue Tank Capacity	Not Applicable l
Fuel Tank Capacity	60 l	Highway Mileage	17.9 km/l
City Mileage	12.2 km/l	Claimed Mileage	15.2 km/l
Range Real World Mixed	Not Applicable km	Range Real World Highway	Not Applicable km
Electric Consumption	Not Applicable	Combined Driving Range	Not Applicable
Fuel Tank Litres	60	Auto Start Stop	Standard

SAFETY

BA	Standard	Airbags	Side,Knee,Curtain,Driver,Pa ssenger
ABS	Standard	Electronic Stability Control	Standard
Traction Control	Standard,,	Hill Start Assist	Standard
Child Safety Lock	Standard Rear door	ISOFIX Mounts	Standard 2
Brake Assist	Standard	Tyre Pressure Monitor	Standard
Engine Immobiliser	Horn/ Intrusion Sensor	Alarm System	Horn/ Intrusion Sensor

COMFORT & CONVENIENCE

Load Bed Width	Not Applicable mm	Load Bed Length	Not Applicable mm
Air Conditioning	Auto Dual zone	Loadbox Length Mm	Not Applicable mm
Loadbox Width Mm	Not Applicable mm	Rain Sensing Wipers	Standard
Sunroof	Moonroof,Tilt & Slide	Push Button Start	Push Start
Keyless Entry	Standard Smart Entry	Climate Control	Auto Dual zone
AC Type	Auto Dual zone		—

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ See ES 250 EX full specs and lifecycle details in South Africa

Compare with rivals →

06 Lexus ES — ES 300h EX

ZAR 925,400

ENGINE 2500 cc	POWER 160 kW · 215 bhp	TORQUE 221 Nm · 163 lb-ft	ECONOMY 21.7 km/l	FUEL Hybrid e-CVT
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Base Trim · Hybrid · ECVT

View live price & EMI →

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol Hybrid	Engine Code	Not Officially Disclosed
Fuel Type	Hybrid	Hybrid System	Self Charging Hybrid
Engine Displacement	2500 cc	Cylinders	4
Cylinder Layout	Inline	Valves	Not Officially Disclosed
Valves per Cylinder	Not Officially Disclosed	Aspiration	Naturally Aspirated
Fuel System	Petrol Hybrid EFI+D-4S	Compression Ratio	Not Officially Disclosed

TRANSMISSION & DRIVETRAIN

Automatic Shift Paddles	Standard	Gearbox	ECVT
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Number of Gears	Not Applicable
Transmission Type	ECVT	Gear Shift Type	Automatic
Drivetrain	FWD	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	158 mm	Fuel Tank Capacity	50 l
Boot/Cargo Space	454 l	Kerb Weight	1740 kg
Gross Vehicle Weight (GVW)	2150 kg	Payload Capacity	410 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

Range Real World Mixed	Not Applicable km	Range Real World Highway	Not Applicable km
Auto Start Stop	Standard	Electric Consumption	Not Applicable
Combined Driving Range	Not Applicable	Claimed Mileage	21.7 km/l
Fuel Tank Litres	50	Charging Type	Not Applicable
Charging Port Type	Not Applicable	City Mileage	17.5 km/l
Highway Mileage	25.2 km/l	Fuel Tank Capacity	50 l

SAFETY

Traction Control	Standard,,	Seatbelt Warning All Seats	Front + Rear/ Buzzer
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Front Parking Sensors	Standard Intelligent Clearance Sonar,Rear Cross Traffic Alert + Braking	BA	Standard
Curtain Airbags	Standard	Driver Airbag	Standard
EBD	Standard	Engine Immobiliser	Horn/ Intrusion Sensor
Hill Hold	Standard	Passenger Airbag	Standard
Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -	Seatbelt Reminder	Front + Rear/ Buzzer

COMFORT & CONVENIENCE

Loadbox Width Mm	Not Applicable mm	AC Type	Auto Dual zone,Humidity Sensor
Load Bed Width	Not Applicable mm	Keyless Entry	Standard Smart Entry
Climate Control	Auto Dual zone,Humidity Sensor	Push Button Start	Push Start
Sunroof	Moonroof,Tilt & Slide	Rain Sensing Wipers	Standard
Load Bed Length	Not Applicable mm	Air Conditioning	Auto Dual zone,Humidity Sensor
Loadbox Length Mm	Not Applicable mm		—

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ [See ES 300h EX full specs and lifecycle details in South Africa](#)

[Compare with rivals →](#)

07 Lexus ES — ES 300h SE

ZAR 1,138,800

ENGINE 2500 cc	POWER 160 kW · 215 bhp	TORQUE 221 Nm · 163 lb-ft	ECONOMY 21.7 km/l	FUEL Hybrid e-CVT
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Top Trim · Hybrid · ECVT

[View live price & EMI →](#)

ENGINE & PERFORMANCE

Engine	2.5-litre Naturally Aspirated Petrol Hybrid	Engine Code	Not Officially Disclosed
Fuel Type	Hybrid	Hybrid System	Self Charging Hybrid
Engine Displacement	2500 cc	Cylinders	4
Cylinder Layout	Inline	Valves	Not Officially Disclosed
Valves per Cylinder	Not Officially Disclosed	Aspiration	Naturally Aspirated
Fuel System	Petrol Hybrid EFI+D-4S	Compression Ratio	Not Officially Disclosed

TRANSMISSION & DRIVETRAIN

Gearbox	ECVT	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable
4WD Selector	Not Applicable	Automatic Shift Paddles	Standard
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Transmission Speeds	Not Applicable
Rear Differential Lock	Not Applicable	Axle Layout	FWD

DIMENSIONS

Length	4975 mm	Width	1865 mm
Height	1445 mm	Wheelbase	2870 mm
Ground Clearance (Default)	158 mm	Fuel Tank Capacity	50 l
Boot/Cargo Space	454 l	Kerb Weight	1740 kg
Gross Vehicle Weight (GVW)	2150 kg	Payload Capacity	410 kg
Seating Capacity	5 seats	Doors	4 doors

MILEAGE & EFFICIENCY

Combined Driving Range	Not Applicable	Fuel Tank Litres	50
Range Real World Highway	Not Applicable km	AdBlue Tank Capacity	Not Applicable l
Charging Port Type	Not Applicable	Fuel Tank Capacity	50 l
Highway Mileage	25.2 km/l	City Mileage	17.5 km/l
Claimed Mileage	21.7 km/l	Charging Type	Not Applicable
Range Real World Mixed	Not Applicable km	Auto Start Stop	Standard

SAFETY

Airbags	Side,Knee,Curtain,Driver,Passenger	Tyre Pressure Monitor	Standard
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Brake Assist	Standard	ISOFIX Mounts	Standard 2
Child Safety Lock	Standard Rear door	Hill Start Assist	Standard
Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -	Traction Control	Standard,,
Electronic Stability Control	Standard	ABS	Standard
Engine Immobiliser	Horn/ Intrusion Sensor	Seatbelt Reminder	Front + Rear/ Buzzer

COMFORT & CONVENIENCE

Rain Sensing Wipers	Standard	Loadbox Width Mm	Not Applicable mm
Loadbox Length Mm	Not Applicable mm	AC Type	Auto 3-Zone,Humidity Sensor
Load Bed Length	Not Applicable mm	Load Bed Width	Not Applicable mm
Air Conditioning	Auto 3-Zone,Humidity Sensor	Climate Control	Auto 3-Zone,Humidity Sensor
Keyless Entry	Standard Smart Entry	Push Button Start	Push Start
Wireless Charging	Standard	Heads Up Display	Standard

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ [See ES 300h SE full specs and lifecycle details in South Africa](#)

[Compare with rivals →](#)

08 Explore More on Hagalu

Jump to each variant's price and specification record

→ [ES 250 EX](#) — ZAR 851,500

→ [ES 300h EX](#) — ZAR 925,400

→ [ES 300h SE](#) — ZAR 1,138,800

→ [Live Prices & On-Road Costs — Lexus ES](#)

Latest ex-showroom and city-wise on-road prices in South Africa.

→ Open

→ [Side-by-Side Comparison](#)

Compare Lexus ES vs any rival model.

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Explore the full Lexus lineup in South Africa.

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Independent prices, specs and reviews for South Africa and beyond.

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