

LEXUS

ES

South Africa • 2026 Official Buyer's Guide

2500 cc

ENGINE

160 kW

POWER

158 mm

CLEARANCE

21.7 L/100

FUEL ECON

5 seats

SEATING

ZAR 851,500 – 1,138,800

Ex-Showroom Starting Price

<https://www.hagalu.com/south-africa/lexus/es/>

Independent Automotive Research for Africa

LEXUS

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	4.3 / 5.0 124 Reviews	3 Variants	3 Priced
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01 Overview & Quick Facts

The Lexus ES occupies a specific place in the South African range: it is designed for an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. The current range contains 3 confirmed derivatives, priced from R851 500 to R1 138 800. Those figures are recommended vehicle prices checked on 2026-07-17; finance interest, registration, insurance, paint, dealer accessories and optional plans can change the amount a buyer ultimately pays. The derivative list is ES 250 EX, ES 300h EX, ES 300h SE. Reading that list as a price ladder is more useful than treating every version as the same vehicle, because powertrain, drivetrain, seating, tyres and cabin equipment can alter both the weekly experience and the ownership budget. The ES range separates the conventional 2.5-litre ES 250 from two ES 300h self-charging hybrids. The petrol derivative uses an eight-speed automatic, while the hybrids use E-CVT and prioritise lower combined consumption. This engineering spread should define the shortlist before colour or monthly instalment. Buyers should identify the normal passenger count, annual distance, charging access...

Body Style	Sedan
Launched	2021
Generation	Current seventh-generation Lexus ES executive sedan
Fuel Types	Petrol and Hybrid
Colours	White Quartz, Sonic Titanium, Graphite Black, Opulent Blue, Sonic Chrome and Sonic Iridium
OEM Website	https://www.lexus.co.za/vehicles/es

02 Variant Pricing & On-Road Costs

Starting From	ZAR 851,500 – 1,138,800			3 Variants Available
Variant	Fuel	Transmission	Trim	Ex-Showroom
ES 250 EX	Petrol	Direct Shift Automatic 8-speed	Base	ZAR 851,500
ES 300h EX	Hybrid	ECVT	Base	ZAR 925,400
ES 300h SE	Hybrid	ECVT	Top	ZAR 1,138,800

Estimated On-Road Price — ES 250 EX (Base Variant)

Johannesburg	ZAR 872,718
Cape Town	ZAR 876,572
Durban	ZAR 869,915
Pretoria	ZAR 871,316

* On-road prices are estimates including registration, road tax and insurance.

03 Pros, Cons & Expert Verdict

● STRENGTHS ✓ Current South African derivative and price coverage ✓ Clear powertrain and trim choices ✓ Detailed derivative specifications ✓ Buyer role is easy to define ✓ Strong safety and convenience coverage ✓ Useful city and highway ownership fit	● CONSIDERATIONS ✗ Upper grades materially increase finance cost ✗ Tyre and insurance costs vary by derivative ✗ Real energy use changes with route and load ✗ Optional equipment can obscure base price ✗ A short showroom route is not enough ✗ The flagship is not automatically best value
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Expert Verdict

"Choose the ES by required capability and total ownership cost, then select the trim."

The Lexus ES is convincing when the chosen derivative solves a defined ownership problem. Start with the correct body and powertrain, compare neighbouring grades at the same finance assumptions, and pay extra only for capability or equipment that will be used repeatedly. The price range of R851 500 to R1 138 800 is broad enough that a disciplined trim decision matters.

City Driving	In city use, Its long body needs deliberate parking, but the light controls, camera and assistance equipment make daily business travel calm. The hybrid grades are the natural fit for repeated urban traffic because low-speed electric assistance reduces engine activity. Parking dimensions, camera coverage, low-speed ride and transmission response should be tested on familiar roads. Heat, potholes, steep ramps and short trips can expose a poor derivative choice more quickly than a smooth demonstration route.
Highway	On South African highways, The ES earns its place on long routes through seat comfort, low cabin noise and stable cruising rather than overt sportiness. Buyers who carry clients or family should compare rear-seat comfort and audio specification as carefully as engine output. A useful test includes a merge, an overtake and rough tar at cruising speed with realistic passenger load. Seat support, wind noise, spare-wheel provision and range between fuel or charging stops deserve equal weight with peak output.
Off-Road	For gravel and rough-road use, The ES is a low-slung road sedan. It suits maintained gravel only at restrained speed, and its tyres, overhangs and 160 mm clearance should rule it out for recurring farm tracks or damaged access roads. Buyers should distinguish occasional maintained gravel from genuine off-road work. Tyre construction, sidewall depth, driven wheels, underbody exposure and recovery access are more meaningful than SUV styling or an adventurous trim name.
Best For	The Lexus ES best suits an executive-sedan buyer who values low-noise comfort, rear-seat space and restrained ownership costs over an SUV driving position. It rewards a buyer who defines passenger, route, luggage, charging, towing and terrain needs before choosing a trim. It is less suitable when selected mainly for badge or styling without a realistic running-cost and space check.

04 Variant Comparison Matrix

All 3 variants of the Lexus ES side-by-side. Use this to spot the smallest differences quickly — fuel, power, gearbox and price all in one view.

SPEC	ES 250 EX	ES 300h EX	ES 300h SE
Price (ex-showroom)	ZAR 851,500	ZAR 925,400	ZAR 1,138,800
Fuel Type	Petrol	Hybrid	Hybrid
Transmission	Direct Shift Automatic 8-speed	ECVT	ECVT
Trim Level	Base	Base	Top
Engine	2500 cc (2.5L)	2500 cc (2.5L)	2500 cc (2.5L)
Max Power	152 kW (204 bhp)	160 kW (215 bhp)	160 kW (215 bhp)
Max Torque	243 Nm (179 lb-ft)	221 Nm (163 lb-ft)	221 Nm (163 lb-ft)
Drivetrain	FWD	FWD	FWD
Fuel Economy	15.2 km/l	21.7 km/l	21.7 km/l
Seating	5	5	5
Boot Space	454 L	454 L	454 L
Ground Clearance	160 mm	158 mm	158 mm
Kerb Weight	1680 kg	1740 kg	1740 kg

→ [Compare these variants on hagalu.com](#) (live prices, on-road costs, real owner reviews and EMI calculator)

05 Lexus ES — **ES 250 EX****ZAR 851,500**

ENGINE 2500 cc	POWER 152 kW · 204 bhp	TORQUE 243 Nm · 179 lb-ft	ECONOMY 15.2 km/l	FUEL Petrol Direct Shift Automatic 8-speed
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Base Trim · Petrol · Direct Shift Automatic 8-speed

[View live price & EMI →](#)**ENGINE & PERFORMANCE**

Max Torque Nm	243 Nm	Max Power kW	152 kW
Power @ RPM	6600	Power	152 kW
Engine Type Config	2.5-litre Petrol EFI+D-4S	0–100 km/h	9.1 sec
Acceleration 0 100	9.1 sec	Induction	Naturally aspirated
Power	204 bhp	Engine Displacement Litres	2.5 l
Engine Displacement	2500 cc	Cylinder Layout	Inline 4

TRANSMISSION & DRIVETRAIN

Transmission	Direct Shift Automatic 8-speed	Drive Type	FWD
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Number of Gears	8
Transmission Type	Direct Shift Automatic 8-speed	Drivetrain	FWD
Transmission	Direct Shift Automatic 8-speed	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable

DIMENSIONS

Ground Clearance Min	160 mm	Wheelbase	2870 mm
Seats	5	Doors	4
Boot Volume	454 l	Length	4975 mm
Width	1865 mm	Height	1445 mm
Kerb Weight	1680 kg	Gross Vehicle Weight	2110 kg
Seating Capacity	5	Boot Space	454 l

MILEAGE & EFFICIENCY

Fuel Efficiency	15.2 l/100km	Combined Consumption L 100km	6.6 l/100km
Average Fuel Consumption	6.6	Combined Consumption	6.6
Range Real World Highway	Not Applicable km	Fuel Tank Capacity	60 l
Charging Type	Not Applicable	Claimed Mileage	15.2 km/l
AdBlue Tank Capacity	Not Applicable l	AC Charging Power	Not Applicable
Charging Time DC Fast 80pct	Not Applicable	Charging Time AC Full	Not Applicable

SAFETY

ISOFIX Mounts	Standard 2	Driver Airbag	Standard
EBD	Standard	Engine Immobiliser	Horn/ Intrusion Sensor
Hill Hold	Standard	Passenger Airbag	Standard
Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -	Side Airbags	Standard
TCS	Standard,,	Knee Airbag	Standard
Traction Control	Standard,,	Electronic Stability Control	Standard

COMFORT & CONVENIENCE

AC Type	Auto Dual zone	Air Conditioning	Auto Dual zone
Stability Control	Standard	Seatbelt Reminder	Front + Rear/ Buzzer
Rain Sensing Wipers	Standard	Keyless Entry	Standard Smart Entry
Gear Shift Type	Automatic	Sunroof	Moonroof,Tilt & Slide
Push Button Start	Push Start	Climate Control	Auto Dual zone

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ [See ES 250 EX full specs, live price & on-road costs in South Africa](#)

[Compare with rivals →](#)

06 Lexus ES — ES 300h EX

ZAR 925,400

ENGINE 2500 cc	POWER 160 kW · 215 bhp	TORQUE 221 Nm · 163 lb-ft	ECONOMY 21.7 km/l	FUEL Hybrid ECVT
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Base Trim · Hybrid · ECVT

[View live price & EMI →](#)

ENGINE & PERFORMANCE

Max Torque Nm	221 Nm	Max Power kW	160 kW
Power @ RPM	5700	Power	160 kW
Engine Type Config	2.5-litre Petrol Hybrid EFI+D-4S	Engine Aspiration	Naturally aspirated
Acceleration 0 100	8.9 sec	Induction	Naturally aspirated
Power	215 bhp	Engine Displacement Litres	2.5 l
Cylinder Layout	Inline 4	Engine Displacement	2500 cc

TRANSMISSION & DRIVETRAIN

Transmission	ECVT	Drive Type	FWD
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Number of Gears	Not Applicable
Transmission Type	ECVT	Drivetrain	FWD
Transmission	ECVT	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable

DIMENSIONS

Ground Clearance Min	158 mm	Ground Clearance	158 mm
Wheelbase	2870 mm	Doors	4
Boot Volume	454 l	Length	4975 mm
Width	1865 mm	Height	1445 mm
Kerb Weight	1740 kg	Gross Vehicle Weight	2150 kg
Seating Capacity	5	Boot Space	454 l

MILEAGE & EFFICIENCY

DC Charging Power	Not Applicable	Combined Consumption L 100km	4.6 l/100km
Fuel Efficiency	21.7 l/100km	Combined Consumption	4.6
Range Wltp	Not Applicable km	Charging Type	Not Applicable
Charging Time DC Fast 80pct	Not Applicable	Average Fuel Consumption	4.6
Charging Time AC Full	Not Applicable	Claimed Mileage	21.7 km/l
Fuel Tank Capacity	50 l	AC Charging Power	Not Applicable

SAFETY

Traction Control	Standard,,	Curtain Airbags	Standard
Driver Airbag	Standard	EBD	Standard

Engine Immobiliser	Horn/ Intrusion Sensor	Hill Hold	Standard
Passenger Airbag	Standard	Seatbelt Pretensioners	ELR,Pretensioner,Force Limiter,Tension Reducer -
Side Airbags	Standard	TCS	Standard,,
Knee Airbag	Standard	Electronic Stability Control	Standard

COMFORT & CONVENIENCE

AC Type	Auto Dual zone,Humidity Sensor	Stability Control	Standard
Air Conditioning	Auto Dual zone,Humidity Sensor	Gear Shift Type	Automatic
Seatbelt Reminder	Front + Rear/ Buzzer	Rain Sensing Wipers	Standard
Keyless Entry	Standard Smart Entry	Climate Control	Auto Dual zone,Humidity Sensor
Sunroof	Moonroof,Tilt & Slide	Push Button Start	Push Start

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ [See ES 300h EX full specs, live price & on-road costs in South Africa](#)

[Compare with rivals →](#)

07 Lexus ES — ES 300h SE

ZAR 1,138,800

ENGINE 2500 cc	POWER 160 kW · 215 bhp	TORQUE 221 Nm · 163 lb-ft	ECONOMY 21.7 km/l	FUEL Hybrid ECVT
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Top Trim · Hybrid · ECVT

View live price & EMI →

ENGINE & PERFORMANCE

Max Torque Nm	221 Nm	Max Power kW	160 kW
Power @ RPM	5700	Power	160 kW
Power	215 bhp	Cylinder Layout	Inline 4
Acceleration 0 100	8.9 sec	Induction	Naturally aspirated
Engine Type Config	2.5-litre Petrol Hybrid EFI+D-4S	Engine Displacement Litres	2.5 l
Engine Displacement	2500 cc	0–100 km/h	8.9 sec

TRANSMISSION & DRIVETRAIN

Drive Type	FWD	Transmission	ECVT
Drivetrain Layout	FWD	Transfer Case	Not Applicable
Paddle Shifters	Standard	Number of Gears	Not Applicable
Transmission Type	ECVT	Drivetrain	FWD
Transmission	ECVT	4WD Engagement	Not Applicable
4WD Hi Range	Not Applicable	4WD Lo Range	Not Applicable

DIMENSIONS

Boot Volume	454 l	Number of Doors	4
Max Payload	410 kg	Ground Clearance	158 mm
Wheelbase	2870 mm	Length	4975 mm
Width	1865 mm	Height	1445 mm
Kerb Weight	1740 kg	Gross Vehicle Weight	2150 kg
Seating Capacity	5	Boot Space	454 l

MILEAGE & EFFICIENCY

DC Charging Power	Not Applicable	Charging Port Type	Not Applicable
Charging Time AC Full	Not Applicable	Claimed Fuel Consumption	4.6 l/100km
Charging Time DC Fast 80pct	Not Applicable	Low Range Ratio	Not Applicable
Fuel Efficiency	21.7 l/100km	Charging Type	Not Applicable
Combined Consumption	4.6	Fuel Tank Litres	50
Fuel Type	Hybrid	Combined Consumption L 100km	4.6 l/100km

SAFETY

BA	Standard	Anti Theft Alarm	Horn/ Intrusion Sensor
ABS	Standard	EBD	Standard

Tyre Pressure Monitor	Standard	Engine Immobiliser	Horn/ Intrusion Sensor
Engine Immobiliser	Horn/ Intrusion Sensor	Seatbelt Warning All Seats	Front + Rear/ Buzzer
AEB	Standard	Hill Hold	Standard
Passenger Airbag	Standard	Driver Airbag	Standard

COMFORT & CONVENIENCE

Rain Sensing Wipers	Standard	Gear Shift Type	Automatic
Heads Up Display	Standard	Seatbelt Reminder	Front + Rear/ Buzzer
Stability Control	Standard	Air Conditioning	Auto 3-Zone, Humidity Sensor
AC Type	Auto 3-Zone, Humidity Sensor	Sunroof	Moonroof, Tilt & Slide
Wireless Charging	Standard	Push Button Start	Push Start
Keyless Entry	Standard Smart Entry	Climate Control	Auto 3-Zone, Humidity Sensor

+ 12 more spec categories (Infotainment & Connectivity, Interior, Exterior, Driver Assistance, ...) available on the live model page.

→ See ES 300h SE full specs, live price & on-road costs in South Africa

Compare with rivals →

08 Explore More on Hagalu

Jump to live prices for each variant

→ ES 250 EX — ZAR 851,500

→ ES 300h EX — ZAR 925,400

→ ES 300h SE — ZAR 1,138,800

→

Live Prices & On-Road Costs — Lexus ES

Latest ex-showroom and city-wise on-road prices in South Africa.

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Compare Lexus ES vs any rival model.

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